



WHOLE LIFE CONSULTANTS LTD

Dundee University Incubator
James Lindsay Place
Dundee, DD1 5JJ, UK
t/f: +44 (0)1382 224304
enquiries@wlcuk.com

PR-004
**INNOVATIVE
PROCUREMENT PRACTICES**

TARGET AUDIENCE & OBJECTIVES: Intended for senior management & decision makers in Scottish Construction Industry organisations, especially SMEs. Introduces and briefly describes new and innovative methods of procuring complex projects and joint service delivery in a cost effective and timely way.

What are they?

A new range of procurement methods to overcome particular difficulties and/or offer better value for money solutions.

PPP/PFI

Public Private Partnerships (PPP) is the umbrella name given to a range of initiatives which involve the private sector in the operation of public services.

The Private Finance Initiative (PFI) is the most frequently used initiative. A policy introduced by the Government in 1992 to harness private sector management and expertise in the delivery of public services, while reducing the impact on public borrowing of providing these services.

The key difference between PFI and conventional ways of providing public services is that the public does not own the asset.

The authority makes an annual payment to the private company who provides the building and associated services. Initially adopted to transfer risk to private partners to avoid on-balance sheet recognition to achieve macro economic objectives, the aim of PPP has been refined to achieve optimal risk allocation to achieve Value for Money (VFM) in the delivery of infrastructure-based services.

The Hub Initiative

The Hub Initiative has been introduced in Scotland as a procurement vehicle supporting a long term programme of investment driven by service needs, and a mechanism for delivering community based infrastructure requirements quickly and effectively thereby delivering value for money.

The Hub Initiative aims to promote joint service working between community planning partners across Scotland particularly between NHS Boards and local authorities.

Projects which would be considered suitable would be joint premises projects such as health centres which would provide social care services together with health services such as GP and associated medical services.

Scottish Futures Trust

A Limited Company [wholly owned by Ministers] set up to develop expertise and models for funding infrastructure investment, including NPDP [non-profit distributing] principles.

The main role of the SFT is to act as a catalyst for additional and more efficient infrastructure investment, and to supplement public private partnerships, local government projects and other forms of investment delivery. Recently appointed Barry White as Chief Executive [06/04/09]. The website is currently being developed.



Frameworks Scotland

Frameworks Scotland is a strategic and flexible partnering/collaboration approach to the procurement of publicly funded construction work and complements other procurement initiatives for the delivery of health facilities in Scotland.

There is a Framework covering Principal Supply Chain Partners (PSCPs) and also frameworks for Professional Services Contracts (PSCs) covering the required disciplines for the form of contract – Project Manager, Supervisor and Cost Advisor and additionally also for CDM Co-ordinator and Healthcare Planner.

The frameworks have been established to achieve the following key benefits:

- earlier and faster delivery of projects;
- certainty of time, cost and quality;
- value for money;
- well designed buildings procured within a positive collaborative working environment.

The equivalent of ProCure21 in England, the programme is estimated to be worth an aggregate £600 million over four years.

This is the national programme for future publicly-funded healthcare construction throughout Scotland (excluding the Scottish Futures Trust and Hub models).

GENERAL

TITLE	DESCRIPTION	LINKS
The Hub initiative	The Hub Initiative has been introduced in Scotland as a procurement vehicle supporting a long term programme of investment. The Hub Initiative aims to promote joint service working between community planning partners across Scotland particularly between NHS Boards and local authorities.	http://www.scotland.gov.uk/Resource/Doc/924/0034039.pdf
Frameworks Scotland	A strategic and flexible partnering / collaboration approach to the procurement of publicly funded construction work and complements other procurement initiatives for the delivery of health facilities in Scotland. Health Facilities Scotland (HFS) is the Framework Manager. [Frameworks Scotland is the equivalent of ProCure21 in England].	http://www.hfs.scot.nhs.uk/initiatives/frameworks-scotland/
Frameworks Scotland - The Guide	The Guide is intended for all those involved in the procurement of Frameworks Scotland projects generally and scheme contracts specifically, particularly NHS Clients.	Frameworks Scotland - The Guide, Issue 1.0 [952Kb]
Scottish Futures Trust	A Limited Company [wholly owned by Ministers] set up to develop expertise and models for funding infrastructure investment, including NPD [non-profit distributing] principles. The main role of the SFT is to act as a catalyst for additional and more efficient infrastructure investment, and to supplement public private partnerships, local government projects and other forms of investment delivery. Recently appointed Barry White as Chief Executive [06/04/09]. The website is currently being developed.	http://www.scottishfuturestrust.org.uk